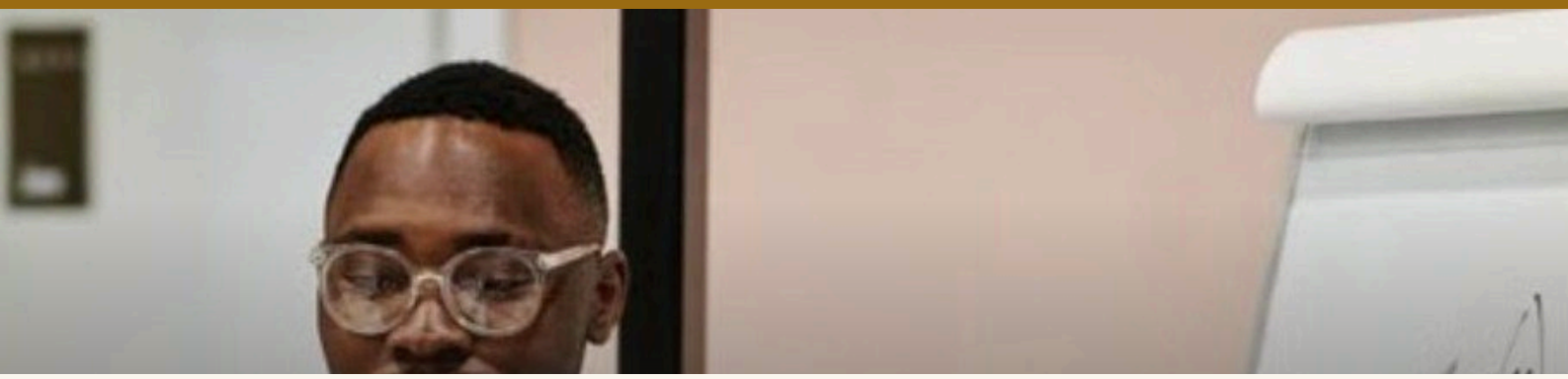


SEYA CAPITAL
INSIGHT · STRATEGY · GROWTH

INSURANCE

Liability Insurance Risk Management, Underwriting, Claims and Legal Considerations

A Holistic Approach to Managing, Underwriting and Resolving Liability Risk

SECTOR	FORMATS	FEE FROM	2027 SESSIONS
Insurance	5 days & 2 weeks	US$ 2,100	3

OVERVIEW

About this course

Liability risk sits at the intersection of insurance, law and risk management — a claim can only be understood by looking at all three together. Underwriting liability well means understanding the legal principles of duty, breach and causation that determine whether a claim succeeds; managing a liability claim well means understanding how those same principles play out once a dispute reaches negotiation or litigation; and managing liability risk well means preventing the loss from happening in the first place.

This Seya Capital course brings these three perspectives together, giving delegates a rounded, practical understanding of liability insurance risk management — from the underlying legal framework through to underwriting judgement, claims and litigation management, and loss prevention strategy.

2027 SCHEDULE

Dates, venues & fees

DATES	VENUE	FORMAT	FEE PER DELEGATE
23 – 27 Aug 2027	Dar es Salaam, Tanzania	5 days	**US$ 2,100**
30 Aug – 10 Sep 2027	Dallas, Texas, USA	2 weeks	**US$ 6,660**
6 – 10 Sep 2027	Dallas, Texas, USA	5 days	**US$ 3,700**

Fees exclude travel and accommodation. This course is also available in-house, on dates and at a venue of your choice.

OBJECTIVES

By the end of the course

Participants will be able to:

- Understand the legal principles of tort, contract and liability that underpin liability insurance
- Apply sound underwriting judgement to liability risk selection and pricing
- Manage liability claims effectively, including litigated and disputed matters
- Develop practical loss prevention and risk management strategies for liability exposures
- Assess emerging liability risks and their implications for insurers and risk managers
- Integrate legal, underwriting and risk management perspectives into liability decision-making

WHO SHOULD ATTEND

Designed for

This Seya Capital course is suitable for a wide range of professionals, including:

- Liability underwriters and technical underwriting staff
- Liability claims handlers, claims managers and litigation specialists
- Risk managers responsible for liability exposures within their organisations
- Insurance brokers and intermediaries placing liability business
- Legal counsel and compliance professionals working with liability insurance

PROGRAMME

Course outline

Day One: Foundations of Liability Risk and Insurance

- Understanding liability risk and its relevance across industries
- The structure and purpose of liability insurance
- Key classes of liability insurance and their scope of cover
- How liability risk, underwriting and claims interrelate
- Setting the legal and commercial context for liability insurance

Day Two: Liability Underwriting Principles and Practice

- Assessing liability exposure across different industries and activities
- Underwriting criteria and risk selection for liability business
- Rating and pricing considerations for liability risk
- Policy wordings, conditions and exclusions in liability cover
- Practical exercise: underwriting a liability risk submission

Day Three: Legal Considerations — Tort, Contract and Liability Law

- Principles of tort law: duty of care, breach and causation
- Negligence, strict liability and vicarious liability
- Contractual liability and indemnity provisions
- Understanding damages: compensatory, aggravated and punitive
- Comparative approaches to liability law across jurisdictions

Day Four: Liability Claims Management and Litigation

- Managing the liability claims process from notification to resolution
- Investigating and assessing liability and quantum
- Negotiation, settlement and alternative dispute resolution
- Managing litigated claims and working with legal counsel
- Practical exercise: developing a claims strategy for a disputed liability claim

Day Five: Risk Management, Loss Prevention and Emerging Liability Exposures

- Developing liability risk management and loss prevention programmes
- Contractual risk transfer and the use of indemnities and waivers
- Emerging liability exposures: cyber, environmental and social risk
- Integrating legal, underwriting and risk management perspectives
- Course summary, key takeaways and action planning

METHODOLOGY

How you will learn

This Seya Capital course combines structured legal and technical presentations with case studies, claims scenarios and group discussion. Delegates examine real liability cases and claims, working through practical exercises in underwriting assessment, claims strategy and risk management planning to build rounded, applied skills.

IMPACT

The return on learning

For your organisation

- Stronger, legally-informed underwriting and claims decision-making
- Improved management of litigated and high-value liability claims
- More effective liability loss prevention and risk management practice
- Reduced exposure to adverse claims outcomes and litigation costs
- Greater organisational readiness for emerging liability exposures

For you

- A rounded understanding of the legal, underwriting and claims dimensions of liability risk
- Confidence to assess liability exposures from a legal and technical perspective
- Improved ability to manage disputed and litigated liability claims
- Practical skills in liability risk management and loss prevention
- Stronger awareness of emerging liability risks and their implications

CERTIFICATION

Seya Capital certificate

On successful completion of this Seya Capital training course, delegates will be awarded a Seya Capital Certificate of Completion.

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Register or enquire

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